



Beth Connolly
Marketing Coordinator

Beth Connolly joined McDonald Development Company in 2013. She has over thirty years of experience in commercial real estate in the areas of leasing, marketing, development, acquisitions, dispositions, financing, and investor relations.

Beth is responsible for preparation of all lease-related documents, handles new lease and tenant records set up including generating lease abstracts, and maintains the tenant and lease database platform. Additionally, Beth is responsible for the creation of marketing materials for all assets and maintaining the company's website.

Beth is also involved in the development and construction of new projects, including assistance with securing permits, zoning and utility verifications, surveys, and environmental and geotechnical reports. She handles preparation of contract documents related to acquisitions and dispositions, financing request proposals, compilation and distribution of due diligence materials, and closing coordination. Beth is responsible for record keeping of all business transaction documentation.

Beth's duties also include creating investment offering packages for new projects, onboarding of new investors, preparation and distribution of investor correspondence, and maintaining the investor record keeping and reporting platform.

Prior to joining McDonald, Beth worked at First Industrial Realty Trust from 2007 to 2013, where she was responsible for leasing and development support, and office management.

She began her career at a family-owned private real estate development firm as Executive Assistant to the owner, handling development support, investor relations, office management, and human resources.